

A SUPPLEMENT TO  
**accounting**TODAY

# 2015 TOP 100 FIRMS

**PLUS:**  
ANNUAL LISTING OF  
REGIONAL LEADERS

**Bloomberg  
BNA**

 Wolters Kluwer

ADP  
AICPA  
CPAmerica International  
Expensify  
PKF North America

## Top Firms: Mid-Atlantic

New Jersey, New York and Pennsylvania

Total revenue: \$2,932.83 million. Average firm growth: 7.28%

Total revenue for the region was actually a little lower than was reported last year, no doubt due partly to mergers that removed two major firms from the field — ParenteBeard and Rothstein Kass.

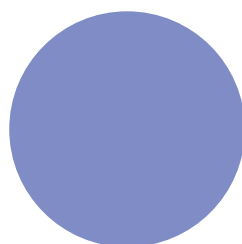


Firm	Headquarters	Rev. \$ mn.	% chg.	Offices	Partners	Profess- ionals	Total emps.	Fee split			
								A&A	Tax	MAS	Other
CohnReznick	New York City	575.00	13.19	26	274	1,850	2,674	55	27	6	12
Marcum	New York City	385.40	10.08	17	154	831	1,248	40	41	6	13
EisnerAmper	New York City	282.50	2.02	6	172	996	1,168	49	39	12	0
Citrin Cooperman & Co.	New York City	175.00	22.38	6	144	410	649	48	40	7	5
WeiserMazars	New York City	157.60	10.67	8	109	497	734	40	40	20	0
O'Connor Davies	New York City	107.50	8.04	8	90	375	550	58	27	15	0
WithumSmith+Brown	Princeton, N.J.	105.46	8.74	12	78	296	473	37	43	3	17
Berdon*	New York City	101.00	0.00	2	37	273	373	35	45	20	0
Marks Paneth*	New York City	100.40	2.39	4	73	335	491	68	24	1	7
Anchin, Block & Anchin	New York City	94.00	1.08	1	54	201	341	44	43	13	0
The Bonadio Group* <sup>1</sup>	Pittsford, N.Y.	87.92	21.52	11	72	453	616	42	26	12	20
Friedman	New York City	81.00	11.72	6	60	240	365	55	40	5	0
Schneider Downs	Pittsburgh	59.59	3.53	2	36	303	369	45	35	20	0
Reinsel Kuntz Leshner	Lancaster, Pa.	49.61	9.73	5	41	232	302	34	34	9	23
Grassi & Co.*	New York City	46.80	17.03	3	29	169	225	47	42	9	2
Freed Maxick CPAs*	Buffalo, N.Y.	45.50	9.11	4	35	240	324	38	38	24	0
Raich Ende Malter & Co.	New York City	44.00	7.32	4	38	118	206	40	60	0	0
SaxBST	Clifton, N.J.	42.69	1.91	3	21	139	207	42	40	1	17
Margolin, Winer & Evens	Garden City, N.Y.	39.50	-1.25	2	25	165	205	60	30	10	0
Prager Metis CPAs	New York City	35.60	-1.08	7	37	132	212	30	45	25	0
Wiss & Co.	Livingston, N.J.	33.00	NC	4	28	115	175	52	30	0	18
RSSM CPA <sup>2</sup>	New York City	32.00	-20.00	2	11	74	105	47	46	7	0
Kreischer Miller	Horsham, Pa.	29.00	-1.69	1	16	142	188	46	36	11	7
Janover	Garden City, N.Y.	26.67	37.19	2	23	90	141	28	65	5	2
Perelson Weiner	New York City	21.00	7.69	1	8	42	67	35	45	10	10
Untracht Early*	Florham Park, N.J.	20.52	8.00	3	8	98	116	29	64	4	3
Sobel & Co.	Livingston, N.J.	18.43	3.37	1	16	81	115	43	42	15	0
Gettry Marcus CPA	Woodbury, N.Y.	17.68	4.00	2	17	50	82	47	37	0	16
Smart Devine	Philadelphia	15.46	16.68	4	15	71	96	29	25	6	40

Notes: \* Firm estimate or projection † Accounting Today estimate NC No change 1 Revised its previous-year revenues to reflect total revenue from subsidiaries 2 Several partners left for larger firms.

### Where the money is

Combined 2014 firm revenues



Top 6 Firms  
(\$46.25 bn)



Regional  
Leaders  
(\$10.19 bn)



T100 over  
\$100 mn  
(\$8.39 bn)



T100 under  
\$100 mn  
(\$3.60 bn)

sulting practice.

► **Moss Adams:** In January 2015, acquired regulatory compliance and financial consulting portion of Houston-based telecommunications company CHR Solutions Inc.

► **Mountjoy Chilton Medley:** In July 2014, acquired Louisville, Ky.-based HR consulting firm Personnel Profiling Inc.

► **Nigro Karlin Segal Feldstein & Bolno:** Opened a new office in San Francisco. In July 2014, announced merger with New York-based Press Schonig Rosenthal & Co.

► **Novogradac & Co.:** In December 2014, opened office in Walnut Creek, Calif.

► **O'Connor Davies:** In January 2014, merged in New York-based Mersel, Klein & Co. In October, merged in Purchase, N.Y.-based Perl & Asch. In November, merged in Bethesda, Md.-based Grubman Anand. In December, launched Risk Advisory Group. In January 2015, merged in Chappaqua, N.Y.-based Daniel McMahon Co.

► **Plante Moran:** In March 2014, announced alliance with Epicor Software; appointed new chief information officer.

► **Postlethwaite & Netterville:** Implemented a lifelong learning program to develop soft skills and leadership and business development skills.

► **Prager Metis CPAs:** In January 2015, merged in New York City-based family office services boutique Polakoff & Michaelson.

► **PwC:** In March 2014, completed acquisition of Minnesota Privacy Consultants. In April, completed acquisition of Booz & Co., which it renamed Strategy&; launched performance governance, risk and compliance solution. In September, expanded data protection and privacy practice. In November, donated \$1 million to the Sustainability Accounting Standards Board.

► **Raffa:** Celebrated its 30th anniversary. In January 2014, acquired Transition Guides.

► **Raich Ende Malter & Co.:** Plans to enter entertainment accounting. Expects to complete two new mergers.

► **Rea & Associates:** Returning to the list. In September 2014, merged with Lima, Ohio-based M.A. Hoops & Associates. Launched a valuation and growth service.

► **Rehmann:** Named new CEO to take office in July 2015.

► **Reinsel Kuntz Leshner:** In October, merged with Carlisle, Pa.-based Darkes, Peachey & Wilbert. Opened new offices in Harrisburg and Carlisle. Launched investment banking entity, RKL Capital Advisors.

► **RGL Forensics:** Opened a new office in Dubai. Created a new practice team focused on cyber-risk. Named an *Accounting Today* Best Firm to Work For.

► **RubinBrown:** Opened satellite office in St. Louis' Innovation District. Added industry groups — law firms and health care.

► **SaxBST:** New to the list. Created in January 2014 from the merger of Clifton, N.J.-based Sax Macy Fromm & Co. and Albany, N.Y.-based Bollam, Sheedy, Torani, & Co.

► **SC&H Group:** In December 2014, sold state and local tax practice to Altus Group for \$38 million. Named the No. 1 *Accounting Today* Best Firm to Work For in the Large Firm Category.

► **Schenck:** Ramped up business optimization service line. In January 2015, agreed to merge in Manitowoc, Wis.-based Kroening, Stangel, Swetlik & Zinkel in May 2014.

► **Schneider Downs:** In August 2014, installed new co-managing partners.

► **Seiler:** Redesigned Web site. Saw revenue growth of 13 percent.

► **Sikich:** In February 2014, merged in Brookfield, Wis.-based 403 Labs. Added three service lines in family law services and high-end divorce valuations; governmental accounting for K-12 school districts; and material handling equipment services. Hired first-ever in-house counsel.

► **SingerLewak:** Merged in litigation and forensic accounting practice with Biggs & Co. to create SLBiggs.

► **Skoda Minotti & Co.:** Implemented new systems for practice management, CRM,

and document management. Started a "Lean" initiative in audit.

► **Squar Milner:** Saw growth of almost 15 percent. Significantly expanding Los Angeles and Newport Beach offices.

► **SVA CPAs:** Added new service lines in risk management and government regulatory compliance. Launched a business intelligence initiative.

► **UHY Advisors Inc.:** In December, sold Texas practice to BDO to diversify away from reliance on the energy industry.

► **Vavrinek, Trine, Day & Co.:** Opened an office in San Diego.

► **Warren Averett:** Extended services in Tampa, Fla. Added a chief talent officer and a chief growth officer. In December 2014, opened an office in Mobile, Ala.

► **Weaver:** In February 2014, merged in Stamford, Conn.-based RIN Attest and Advisory Services. Opened a new office in California. In December, elected a new managing partner to take office in June 2015.

► **WeiserMazars:** In May 2014, completed merger with ICS Consulting Partners.

► **Whitley Penn:** In November, merged in Dallas-based JonesBaggett.

► **Wipfli:** In January 2014, added Chicago-based Regulatory Compliance Associates Inc. In November, merged in Milwaukee-based Assurity River Group. In January 2015, merged in Philadelphia-based Elko & Associates and Helena, Mont.-based Galusha, Higgins & Galusha.

► **Wiss & Co.:** Gets over half of its revenue from audit.

► **WithumSmith+Brown:** In January 2014, merged in Toms River, N.J.-based Hutchins, Meyer & DiLieto. In March 2014, merged in Morristown-based Walsh & Borresen.

► **Wolf & Co.:** New to the list. Fastest-growing specialty service — risk management. Fastest-growing client category — tech.

► **Yeo & Yeo:** New to the list. In January 2014, merged with Southgate, Mich.-based Hungerford & Co.